



# India Solar Market Leaderboard – 2021

## Executive Summary

# Key Findings

- ❑ Top 10 solar PV project developers in India accounted for over 69% of all utility-scale project installations. Adani was the top developer with the most utility-scale solar installations in the calendar year of 2020
- ❑ Top 10 installers accounted for over 66% of the rooftop installed capacity in India. Tata Power Solar emerged as the top rooftop installer in CY 2020
- ❑ Sterling and Wilson was the top Solar EPC company in CY 2020
- ❑ Sungrow was the top solar central inverter supplier and Huawei was the top string inverter supplier in India in CY 2020
- ❑ Top ten module suppliers accounted for over 68% of the market in CY 2020. LONGi Solar was the top solar modules supplier to India in CY 2020
- ❑ Around 17 solar robotic cleaning suppliers were active in the Indian solar market in CY 2020 with Solabot Technologies emerging as the top supplier
- ❑ SNS Corporation emerged as the top solar mounting company. There are over 50 suppliers of solar mounting structures active in the Indian market.

## 2020 INDIA SOLAR MARKET SHARE LEADERS



**Top Utility-Scale Project Developer by Installed Capacity**



**Top Rooftop Installer**



**Top Utility-Scale EPC Service Provider**



**Top Central Inverter Supplier**



**Top String Inverter Supplier**



**Top Solar Module Supplier**



**Top Module Mounting Structure Supplier**



**Top Solar Robotic Cleaning Systems Supplier**

Source: Mercom India Market Share Leaderboard

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# India Solar Market Leaderboard – 2021

Mercom India's **India Solar Market Leaderboard – 2021** provides the most comprehensive information on the market leaders in Indian solar sector. The report delivers high-quality research and analysis, facts and figures, about the top players in the Indian solar sector for global solar professionals. Data for the report is directly collected from government agencies, developers, investors, manufacturers, installers, and other industry stakeholders. The report offers details such as market share ranking (top 10), total installations by developers, shipments by top players, and more.

Click here for more information or to receive a copy of the  
*India Solar Market Leaderboard 2021*

## The report includes:

- Top Solar Project Developers
- Top Rooftop Installers
- Top EPC Companies
- Top Inverter Suppliers
- Top Module Suppliers to the Indian Market
- Top Indian Solar Module and Cell Manufacturers
- Top Solar Tracker, Top Solar Mounting Structure Suppliers
- Top Solar Open Access Installers
- Top Robotic Cleaning Suppliers

### Who Needs to Purchase this Report?

- |                           |                          |  |
|---------------------------|--------------------------|--|
| • Project Developers      | • EPC Providers          | • Investors, Banks, and Financial Institutions |
| • Component Manufacturers | • BOS Suppliers          | • Installers                                   |
| • Utility/IPPs            | • Investment Firms/Funds | • Foreign Entrants                             |

# Mercom's Research Products

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India Solar Tender Tracker & Alerts

India Solar Market Share Leaderboard  
Report and Tracker

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India Solar Regulatory Updates and Alerts

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# Contact Us

## Mercom Communications India, Pvt. Ltd.

#590, 1st Main road,  
3rd Block, Dollars Colony,  
RMV 2nd stage  
Bengaluru-560094

## USA:

Mercom Capital Group, llc  
4611 Bee Caves Road, Suite 303  
Austin, Texas 78746  
t | +1.512.215.4452

w | [www.mercomindia.com](http://www.mercomindia.com)  
e | [info@mercomindia.com](mailto:info@mercomindia.com)

Connect with us:

